

## Past Event: 2025 NCSBN Annual Meeting - Finance Committee Forum Video Transcript

## **Event**

2025 NCSBN Annual Meeting

More info: https://www.ncsbn.org/events/2025-nlc-annual-meeting

## Presenter

Lori Scheidt, MBA-HCM, Treasurer, NCSBN Board of Directors; Executive Director, Missouri State Board of Nursing

- [Lori] I think Rob's going to join me. My name is Lori Scheib and I am your treasurer. And Rob Claiborne, the CFO, is going to join me on stage when he can make his way up here. But in the interest of time, I'm going to start. You have a well-qualified and experienced finance committee. And if you're in the room, I know some of you are, I'd like you to please stand.

Donald Bucher from Pennsylvania. Sarah... he has a fan club. Sarah Cecil from Kentucky. Jeremy Cummings from Mississippi. Dawn Gerencer from New Mexico. Dan Li from Canada. And Michael Starchman from Oklahoma.

Thank you. So if you don't know, these committee members are very detail-oriented and always well-prepared, and monitoring the finances of this organization is done in collaboration with your CEO, CFO, all the chiefs, board of directors, investment experts, and the entire finance team.

Thank you. The finance committee is guided by Article 10 of the bylaws, which require the committee to review the annual budget, monitor income and expenditures against projections, present quarterly financial statements to the board, oversee the financial reporting process and financial controls, recommend and work with an independent audit firm, and make investment policy recommendations to the board of directors.

Remember that you as delegates vote on strategic initiatives. Tactics are derived from the delegated approved strategic initiatives, and then department chiefs who have extensive knowledge of operational and resource needs to carry out those new tactics and deliver the core services, present budgets to the CEO. The finance committee ensures that there's adequate financial resources to fund those tactical plans necessary to execute strategic initiatives that support nursing regulatory bodies public protection mandates and allow NCSBN to lead regulatory excellence worldwide.

Our current tactics include leadership development, borderless healthcare delivery, remote fracturing, and licensure reform. A total of 60% of the revenue comes from NCLEX for licensure in the United

States, 6% for NCLEX in Canada, 6% for nurse's license verification fees, and then 8% of the revenue comes from accumulated earnings on investments.

Other income includes meeting registration fees, associate member fees, ICRS courses, and publication sales revenue. In addition to program revenues and investment earnings, 20% of the fiscal year '25 support was planned to come from financial reserves. So on use of funds, of course it stands to reason that NCLEX is also our largest expenditure at 61%, program services at 13%, and those are things that support committees, meetings, research, NLC legislative support, and ICRS.

NurSys and ORBs is 3% of the budget, IT infrastructure equals 10%, and keep in mind that we're like all of you in seeing a significant increase in IT costs. Support services at 11% includes governance, marketing, advocacy, and finance, and HR, and office space equals 2%.

NCSBN is not immune to the impact of inflation which results in higher operational costs. We project that we will continue to need to use reserve funds to support operations, resulting in a decline in the reserve balance. As noted on page 135 of the business book, you will see the board has designated \$125 million in reserves.

The finance committee has recommended that the NCLEX fee be increased to address the forecasted decline in the reserve balance to continue to maintain a strong financial position for the long term. The board of directors will review this recommendation at an upcoming strategic planning meeting. The earliest that a fee increase would be presented to this body for a vote would be at the August 2026 annual meeting.

In summary, the committee uses outcome measurements to assess the financial performance. Those measurements include maintaining adequate funds and operating budgets that support delivery of core services and strategic initiatives, utilizing financial experts and a great finance team to carefully monitor financial investments within the risk tolerance of NCSBN.

I'm delighted to report that we received an unqualified audit opinion, known as a clean opinion, that the financial statements present fairly in all material respects the financial position of the organization. You can find this report starting on page 137 of the business book. NCSBN is in great hands with an expert CFO, chiefs, CEO, board of directors and finance committee who all work in synergy, and you're going to hear it again, One NCSBN, to monitor the financial health of our organization so we can lead regulatory excellence worldwide while ensuring sustainability of the organization.

I want to give special thanks again to your CFO, Rob Clayborne, a brilliant, brilliant CFO, and the other finance department team members for their knowledge, expertise, professionalism and work ethic. Thank you.